

# **Manager of Social Enterprise**

#### **About Us**

Award-winning. Inspiring. Values-driven. Entrepreneurial spirit. These are some of the words that describe Stella's Circle, a leading social justice organization that works with over 1,500 people each year to help transform lives through housing, mental health, and employment.

### The Position

The Manager of Social Enterprise will oversee and grow our business operations, ensuring strong financial performance and operational excellence across all social enterprise initiatives. Reporting to the Director of Operations, you will lead strategic planning, drive revenue growth, and manage resources effectively to achieve multiple bottom lines. As a key member of the Management Team, you will identify opportunities, develop and implement business plans, and strengthen partnerships to maximize impact and sustainability while maintaining a commitment to social purpose.

### What You'll Do

- Oversee multiple social enterprise initiatives to ensure strong alignment with organizational and financial objectives.
- Provide leadership and performance management to initiative coordinators and their teams, driving operational efficiency and profitability.
- Develop and oversee budgets for the various social enterprises and implement accountability measures with initiative coordinators.
- Develop, implement, and optimize business operations for both established and new ventures to maximize revenue and impact.
- Refine and execute business plans using data analysis and continuous improvement methodologies.
- Identify and develop new growth opportunities and business ventures to expand social enterprise impact and revenue.
- Lead marketing and promotional strategies to increase visibility and sales, including oversight of social media accounts.



- Measure, evaluate, and enhance program outcomes in partnership with management and Employment Services teams.
- Build and maintain strategic partnerships to support sustainable funding and business growth.

## What You'll Bring

- Post-secondary education in Business Administration, Social Enterprise Management, Non-Profit Management, or a related field.
- Proven experience in business operations, social enterprise management, or entrepreneurial leadership.
- Five years of relevant experience, including at least three years management experience.
- Experience in the food service, cleaning and/or construction industry would be considered an asset.
- Equivalent combination of education, training and experience will be considered.
- Strong financial acumen, including budgeting, forecasting, and resource management.
- Demonstrated ability to develop and implement strategic business plans.
- Excellent leadership skills with experience managing teams and supporting staff development.
- Ability to analyze data and use insights to drive decision-making and continuous improvement.
- Experience in marketing, sales, or partnership development an asset.
- Strong relationship-building skills with the ability to develop and maintain strategic partnerships.
- Exceptional leadership, communication, and project management skills.
- Commitment to social impact, inclusion, and supporting marginalized communities.

### The Details

This is a full-time contract position for 1-year, with possibility of extension. The salary for this position is \$78,667.73. We offer 15 statutory holidays per year. Stella's Circle offers health and dental, long-term disability, life insurance, matching RRSP plan, birthday leave, management leave, sick leave, personal leave and three weeks vacation.



### How to Apply

We encourage interested applicants to apply by July 30<sup>th</sup>, 2025, for best consideration. Please send cover letter and resume to:

Human Resources Specialist
Stella's Circle
Email: recruitment@StellasCircle.ca

### **About Stella's Circle**

Stella's Circle is a nationally celebrated charitable organization with a mission to help transform lives through Real Homes, Real Help and Real Work. Our wrap-around housing, mental health, and employment programs are rooted in recovery and inclusion. Our vision is A Home. A Job. A Community – for everyone. Learn more at <a href="StellasCircle.ca">StellasCircle.ca</a>.

Stella's Circle is proud to be an equal opportunity employer that embraces diversity. We are committed to creating an inclusive environment for all individuals and ensuring full and equal participation for each individual in our community. We treat all people with respect and dignity, and recognize their rights, opinions, experience, knowledge, and competence. Stella's Circle encourages applications from people of colour, people of diverse sexual orientations and gender identities, Indigenous Peoples, those with physical and mental illness and/or challenges, and those who face any systemic barrier.