Financial Statements
Year Ended March 31, 2021



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INDEPENDENT AUDITOR'S REPORT

To the Directors of Stella's Circle Community Services Inc.

Opinion

I have audited the financial statements of Stella's Circle Community Services Inc. (the Organization), which comprise the statement of financial position as at March 31, 2021, and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Organization in accordance with the ethical requirements that are relevant to my audit of the financial statements in Canada, and I have fulfilled my other ethical responsibilities in accordance with those requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

Independent Auditor's Report to the Directors of Stella's Circle Community Services Inc. (continued)

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
 Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

St. John's, NL July 30, 2021 Brian T. Scammell Professional Corporation
Chartered Professional Accountant

Buan Scannell

Statement of Financial Position March 31, 2021

		2021		2020
ASSETS				
CURRENT				
Cash	\$	610,693	\$	501,031
Term deposits (Note 4)		-		109,370
Accounts receivable (Note 5)		322,232		640,630
Due from related parties (Note 6) Inventory		309,825 6,251		88,413 7,267
Prepaid expenses		216,660		204,654
		1,465,661		1,551,365
CAPITAL ASSETS (Note 7)		11,681,599		11,754,971
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	\$	13,147,260	\$	13,306,336
CURRENT Demand loan (Note 8)	\$	208,835	\$	-
Accounts payable (Note 5)		540,488		358,676
Wages payable Deferred contributions (Note 9)		204,239 465,182		398,819 570,647
Current portion of long term debt (Note 10)		57,708		57,273
		1,476,452		1,385,415
LONG TERM DEBT (Note 10)		909,761		1,012,310
DEFERRED CAPITAL CONTRIBUTIONS (Note 11)		8,959,173		9,230,848
ACCRUAL FOR SEVERANCE LIABILITIES		311,373		341,805
		11,656,759		11,970,378
NET ASSETS				
Unrestricted fund		992,922		968,953
Internally restricted maintenance replacement reserve fund		497,579		367,005
		1,490,501		1,335,958
	\$	13,147,260	\$	13,306,336

ON BEHALF OF THE BOARD Director Director

Operating Statement of Revenue and Expenditures Year Ended March 31, 2021

			2021		2020	
	Revenue \$	Expenditure \$	Under (Over) Expenditure \$	Revenue \$	Expenditure \$	Under (Over) Expenditure
PROGRAM						
Emmanuel House	1,133,005	1,132,857	148	1,150,579	1,150,579	-
Naomi Centre	1,062,713	1,069,445	(6,732)	1,204,714	1,204,612	102
Community Support Program	1,515,125	1,515,125	-	1,302,973	1,302,973	-
Employment Services	1,233,675	1,233,675	-	1,154,173	1,152,513	1,660
Adult Basic Education	81,031	81,031	-	83,157	83,157	-
Property Management	817,317	646,753	170,564	800,871	752,874	47,997
Supportive Housing Team	738,724	738,724	-	710,481	710,481	-
Just Us Women's Centre	386,032	386,032	-	386,462	386,453	9
Hungry Heart Cafe	343,356	339,439	3,917	576,339	572,064	4,275
Transitions to Work	79,724	79,724	-	95,284	95,284	-
General Operations	461,058	444,745	16,313	418,159	431,496	(13,337)
Technical Resource Facilitator	149	149	-	40,141	40,141	-
Wellness/Outreach Services	98,526	98,526	-	93,606	93,606	-
Rapid Rehousing	-	-	-	150,403	150,403	_
Home to Stay Project	47,519	47,519	_	74,721	74,721	_
Housing Focused Case	·	•		•	•	
Management (ICM)	207,388	207,388	-	570,059	570,059	-
Can Do	415,998	411,639	4,359	422,533	422,533	-
Stella's Circle Foundation	27,450	27,450	-	11,854	11,854	-
Graduate Assistance	_	_	-	37,988	37,988	_
Workforce Innovation	218,269	218,269	-	226,269	226,269	-
Excess of revenue over expenditures	8,867,059	8,678,490	188,569	9,510,766	9,470,060	40,706
Amortization of deferred capital contributions not credited to programs			449,656			453,683
Amortization of capital assets not charged to programs			(483,682)			(490,450)
Excess of revenue over expenditures			154,543			3,939

Statement of Changes in Net Assets Year Ended March 31, 2021

] M	Internally Restricted Iaintenance eplacement		
	U	Inrestricted		Reserve		
		Fund		Fund	2021	2020
NET ASSETS - BEGINNING OF YEAR EXCESS OF REVENUES OVER	\$	968,953	\$	367,005 \$	1,335,958	\$ 1,332,019
EXPENSES TRANSFER TO MAINTENANCE		154,543		-	154,543	3,939
REPLACEMENT RESERVE FUND (Note 12) TRANSFER FROM MAINTENANCE		(154,014)		154,014	-	-
RESERVE FUND (Note 12)		23,440		(23,440)	-	
NET ASSETS - END OF YEAR	\$	992,922	\$	497,579 \$	1,490,501	\$ 1,335,958

Statement of Cash Flows Year Ended March 31, 2021

		2021		2020
ODED ATING ACTIVITIES				
OPERATING ACTIVITIES Excess of revenues over expenses	\$	154,543	\$	3,939
Items not affecting cash:	Φ	134,343	Ψ	3,737
Amortization of capital assets		495,182		501,950
Amortization of deferred capital contributions		(483,682)		(453,683)
		166,043		52,206
Changes in non-cash working capital:				
Accounts receivable		318,398		(293,341)
Inventory		1,016		(12)
Accounts payable		181,812		32,430
Prepaid expenses		(12,006)		2,662
Wages payable		(194,580)		36,433
Deferred contributions (net of amortization)		(105,465)		116,896
		189,175		(104,932)
Cash flow from (used by) operating activities		355,218		(52,726)
INVESTING ACTIVITIES				
Purchase of capital assets		(421,810)		(271,414)
Long term investments		-		106,392
Cash flow used by investing activities		(421,810)		(165,022)
FINANCING ACTIVITIES				
Demand loan		208,835		-
Advances to related parties		(221,412)		(125,080)
Severance pay		(30,432)		46,921
Increase in deferred capital contributions		212,007		83,836
Repayment of long term debt		(102,114)		(53,237)
Cash flow from (used by) financing activities		66,884		(47,560)
INCREASE (DECREASE) IN CASH FLOW		292		(265,308)
Cash - beginning of year		610,401		875,709
CASH - END OF YEAR	\$	610,693	\$	610,401
CASH FLOWS SUPPLEMENTARY INFORMATION				
Interest paid	\$		\$	
CASH CONSISTS OF:				
Cash	\$	610,693	\$	501,031
Term deposits		<u>-</u>		109,370
	\$	610,693	\$	610,401

Notes to Financial Statements Year Ended March 31, 2021

1. NATURE OF OPERATIONS

Stella's Circle Community Services Inc (the "Organization" or "SCCS") is a charitable community organization that has a mission to transform lives by offering Real Homes, Real Help, and Real Work. It provides various housing, counselling and employment programs to people who face many barriers to fully participating in their community. These barriers can include mental health issues, addictions, homelessness, poverty, criminal justice involvement, trauma, low literacy, and long periods of unemployment. Stella's Circle works with 1,000 inspiring participants each year. Their values are respect, wisdom, connectedness, innovation, and courage. Their programming includes: (a) Real Homes - Stella's Circle provides emergency shelter, a housing resource centre and 79 units of supportive and affordable housing to help people find a home to call their own. (b) Real Help - Residential, community and correctional-based counselling services to support people through life's challenges. (c) Real Work - Education, training, and employment opportunities to help people with minimal or broken employment histories enter the work force.

The Organization is incorporated under the Corporations Act of Newfoundland and is a registered charity within the meaning of the Income Tax Act (Canada).

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

Cash and cash equivalents

The Organization's policy is to present bank balances and term deposits with a maturity period of three months or less from the date of acquisition under cash and cash equivalents.

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

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Notes to Financial Statements Year Ended March 31, 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization. Capital assets are amortized over their estimated useful lives on a declining balance basis at the following rates and methods:

Buildings	4%	declining balance method
Leasehold improvements	4%	declining balance method
Professional kitchen	10%	declining balance method
Furniture and equipment	20%	declining balance method
Vehicles	30%	declining balance method
Computer hardware	30%	declining balance method

The Organization regularly reviews its capital assets to eliminate obsolete items. Government grants related to the purchase of capital assets are treated as deferred capital contributions and amortized over the same period as the related assets.

Capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

Impairment of long lived assets

The Organization tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected future net cash flows the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates that the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent the carrying value exceeds its fair value.

Revenue recognition

Stella's Circle Community Services Inc. follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions would be recognized as direct increases in net assets.

Revenue from the sale of goods and services is recognized at the time of sale or when the service has been provided if the amount to be received can be reasonably estimated and collection is reasonably assured.

Contributed services and assets

The operations of the Organization depend on both the contribution of time by volunteers and donated materials from various sources. Unless the fair value of donated materials and services can be reasonably determined, the transactions are not reflected in these financial statements.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

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Notes to Financial Statements Year Ended March 31, 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Government grants

Government grants are recorded when there is a reasonable assurance that the Organization had complied with and will continue to comply with, all the necessary conditions to obtain the grants.

3. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments. The following analysis provides information about the Organization's risk exposure and concentration as of March 31, 2021.

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Organization is exposed to credit risk from customers related to its commercial operations and from the recording of revenue from funding sources and investments which is not collected. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly in respect of its receipt of funds from its customers and other funding sources, long-term debt and accounts payable.

The Organization's liquidity policies and practices include the measurement, forecast and ongoing monitoring of cash flows and diversification of its funding sources.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The Organization is mainly exposed to interest rate risk.

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Organization manages exposure through its normal operating and financing activities. The Organization is exposed to interest rate risk primarily through its floating interest rate bank indebtedness and credit facilities.

4. TERM DEPOSIT

	2	2021	2020
Term deposit, interest rate of 1.43% matured June 30, 2020	\$	-	\$ 109,370
	\$	_	\$ 109,370

Notes to Financial Statements Year Ended March 31, 2021

5. GOVERNMENT REMITTANCES PAYABLE OTHER THAN INCOME TAX

Government remittances (other than income taxes) include, for example, federal and provincial sales taxes, payroll taxes, health taxes, and workers' safety insurance premiums. The following government remittances were included in the accounts receivable and accounts payable balances at March 31.

				2021
	Harmonized sales tax receivable Employee deductions payable Workers' compensation premiums			16,735 (74,952) (88,619)
6.	RELATED PARTIES		2021	2020
	Related party transactions			
	Stella's Circle Foundation Inc. ("SCF") (Entity which receives donations and other fundraising revenue for SCCS) Funding received owing to SCF	\$	(188,592)	\$ (165,000)
	Funding designated by SCF to support SCCS Expenses of SCF paid by SCCS	_	400,676 9,328	 252,051 38,029
		\$	221,412	\$ 125,080

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

Due from related parties

	2021	2020
Due from Stella's Circle Foundation Inc.	\$ 309,825	\$ 88,413

The balance outstanding at March 31 is non-interest bearing with no set terms of repayment.

Notes to Financial Statements Year Ended March 31, 2021

7.	CAPITAL ASSETS						
			_			2021	2020
		Cost		Accumulated amortization		Net book value	Net book value
	Land	\$	1,145,045	\$	-	\$ 1,145,045	\$ 1,145,045
	Buildings		15,718,203		5,726,219	9,991,984	10,064,195
	Professional kitchen		125,810		105,385	20,425	21,281
	Vehicles		334,517		295,753	38,764	55,377
	Computer hardware		298,891		251,771	47,120	15,728
	Furniture and equipment		674,536		536,400	138,136	140,714
	Leasehold improvements		807,223		507,098	300,125	312,631
		\$	19,104,225	\$	7,422,626	\$ 11,681,599	\$ 11,754,971

8. DEMAND LOAN

The Organization has a line of credit with a credit union in the amount of \$500,000, of which \$291,165 was available at March 31, 2021. This facility bears interest at the credit union's prime lending rate plus 0.5% and is secured by property situated at 84 Prescott Street, St. John's, NL.

The Organization also has a line of credit with a chartered bank in the amount of \$1,000,000, all of which was available at March 31, 2021. This facility bears interest at the Bank of Nova Scotia's prime lending rate plus 0.75% and is secured by property situated at 142 Military Road, St. John's, NL.

9. DEFERRED CONTRIBUTIONS

Deferred contributions relate to funding received in the current period that is for future expenditures. Changes in this balance are as follows:

	2021	2020
Balance, beginning of the year	\$ 570,647	\$ 453,751
Add: amount received, deferred to future year	143,647	214,505
Less: amount recognized as revenue in the year	(245,023)	(97,609)
Less: amount returned to funder	(4,089)	
	\$ 465,182	\$ 570,647

2021	2020
\$ 140,700	\$ 147,333
\$	

Notes to Financial Statements Year Ended March 31, 2021

10.	LONG TERM DEBT (continued)				
		2021	2020		
	Bank of Nova Scotia loan bearing interest at 3.2% per annum, repayable in monthly blended payments of \$452. The loan matures on May 1, 2021 and is secured by property on 16 Freshwater Road, St. John's, NL.	147,735	154,699		
	Bank of Nova Scotia loan bearing interest at 3.68% per annum, repayable in monthly blended payments of \$568. The loan matures on November 30, 2021 and is secured by property on 26 Freshwater Road, St. John's, NL.	50,861	55,721		
	Bank of Nova Scotia loan bearing interest at 3.2% per annum, repayable in monthly blended payments of \$359. The loan matures on May 1, 2021 and is secured by property on 67 Guy Street, St. John's, NL.	117,250	122,777		
	Bank of Nova Scotia loan bearing interest at 3.2% per annum, repayable in monthly blended payments of \$352. The loan matures on May 1, 2021 and is secured by property on 69 Guy Street, St. John's, NL.	114,905	120,322		
	Bank of Nova Scotia loan bearing interest at 3.2% per annum, repayable in monthly blended payments of \$503. The loan matures on May 1, 2021 and is secured by property on 313 Southside Road, St. John's, NL.	164,150	171,888		
	Bank of Nova Scotia loan bearing interest at 3.33% per annum, secured by property on 37 Whiteway Street, St. John's, NL, repaid during the year.	-	54,014		
	Bank of Nova Scotia loan bearing interest at 3.2% per annum, repayable in monthly blended payments of \$352. The loan matures on May 1, 2021 and is secured by property on 45 Whiteway Street, St. John's, NL.	114,618	120,052		
	Bank of Nova Scotia loan bearing interest at 3.2% per annum, repayable in monthly blended payments of \$359. The loan matures on May 1, 2021 and is secured by property on 47 Whiteway Street, St. John's, NL.	117,250	122,777		
	,	967,469			
	Amounts payable within one year	(57,708)	1,069,583 (57,273)		
	\$	909,761 \$	1,012,310		

Principal repayment terms are approximately:

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Notes to Financial Statements Year Ended March 31, 2021

10. LONG TERM DEBT (continued)	
2022	\$ 57,709
2023	59,274
2024	60,751
2025	62,263
2026	63,813
Thereafter	663,659
	<u>\$ 967,469</u>

11. DEFERRED CAPITAL CONTRIBUTIONS

Deferred contributions related to capital assets represent the unamortized balance of contributions related to the purchase of capital assets. Changes in the deferred contributions balance for the year are as follows:

	2021	2020
Balance, beginning of the year	\$ 9,230,848	\$ 9,600,695
Additions	177,981	83,836
Amounts amortized to revenue	(449,656)	(453,683)
Balance, end of the year	\$ 8,959,173	\$ 9,230,848

12. MAINTENANCE REPLACEMENT RESERVE FUND

The Organization has set aside funds in a maintenance replacement reserve for extraordinary repairs of the properties that it owns and operates. Disbursements from this reserve are subject to approval by the Board of Directors. During the year ended March 31, 2021, \$154,014 (2020 \$3,939) was appropriated for this purpose from unrestricted funds. \$23,440 was charged to this fund to reflect the replacement of certain capital assets.

13. FEDERAL SUBSIDIES

During the year, the Organization received the Canadian Emergency Wage Subsidy ("CEWS") in the amount of \$98,866. The program is offered by the Canadian Government until September 2021 to qualifying employees who have seen a drop in revenue due to the ongoing COVID-19 pandemic. It provides a 75% wage subsidy on qualifying expenditures in order to help organizations fund payroll and cover other costs during the pandemic. The Organization received the CEWS grant related to the operation of the Hungry Heart Cafe.

14. COVID-19 PANDEMIC

On March 11, 2020, the World Health Organization declared the COVID-19 outbreak a pandemic. Governments have imposed measures to contain the outbreak, including business closures, travel restrictions, quarantines, and social distancing measures. The spread of the COVID-19 virus has resulted in a sharp decline in global economic growth as well as causing volatility in financial markets.

Stella's Circle Commity Services continues to take measures to mitigate the effects of the current crisis. They are eligible for subsidies under the Canadian Emergency Wage Subsidy, of which \$98,866 was recognized in the year. In the 2021 fiscal year, the Organization saw a significant decrease in operations at the Hungry Heart Cafe (Schedule 9). The cafe was closed for dine-in service and offered only takeout or delivery. During times that the dining room was opened, it operated at half-capacity. As a result, total cafe revenues (excluding the wage subsidy) decreased by \$329,849 since 2020, and related expenses decreased by \$232,625.

Emmanuel House - Statement of Revenue and Expenditures (Schedule 1)

	2021	2020
REVENUE		
Eastern Health	\$ 901,766	\$ 896,854
Correctional Service of Canada	150,254	172,884
United Church of Canada	78,167	79,461
Stella's Circle Foundation	2,818	1,380
	1,133,005	1,150,579
EXPENDITURES		
Salaries and benefits	920,521	944,515
Rent, utilities and taxes	71,867	75,756
Groceries	36,660	46,408
COVID-19 - Extraordinary costs	29,685	1,280
Repairs and maintenance	19,191	28,993
Office supplies and equipment	11,114	8,119
Telephone and internet	9,816	10,459
Transportation	9,652	6,170
Administration	6,000	6,000
Insurance	5,204	5,032
Client needs	3,389	4,13
Snow clearing	3,153	-
Staff development	2,013	5,812
Professional fees	1,276	1,689
Amortization	1,000	1,000
Social skills and recreation	812	1,319
Interest and bank charges	707	83
Advertising	466	67:
Contract fees	298	103
Special projects	33	10
Yoga therapy	-	2,254
	1,132,857	1,150,579
EXCESS OF REVENUE OVER EXPENDITURES	\$ 148	\$ _

Naomi Centre - Statement of Revenue and Expenditures (Schedule 2)

		2021		2020
REVENUE				
Eastern Health	\$	1,015,262	\$	1,161,404
Stella's Circle Foundation	Ψ	22,226	Ψ	19,332
Rental Income		14,352		13,978
United Church of Canada		9,625		10,000
Dept. of Justice and Public Safety		1,248		-
		1,062,713		1,204,714
EXPENDITURES				
Salaries and benefits		971,975		1,114,829
COVID-19 - Extraordinary costs		22,226		3,889
Groceries		15,700		21,939
Fuel and electricity		10,167		12,52
Repairs and maintenance		10,029		13,07
Telephone and internet		9,511		10,14
Insurance and taxes		8,963		8,06
Administration		6,000		6,00
Snow clearing		3,153		-
Office supplies and equipment		2,620		3,08
Transportation		2,005		3,51
Staff development		1,611		1,49
Client needs		1,307		1,66
Professional fees		1,276		1,32
Amortization		1,000		1,00
Interest and bank charges		602		73
Advertising		466		67
Contract fees		427		9
Social skills and recreation		301		39
Expenses (Apartments)		106		-
Special projects		-		16
		1,069,445		1,204,61
EXCESS OF REVENUE OVER EXPENDITURES				
(EXPENDITURES OVER REVENUE)	\$	(6,732)	\$	102

Community Support Program - Statement of Revenue and Expenditures (Schedule 3)

		2021	2020
REVENUE			
Eastern Health	\$	1,426,109	\$ 1,217,191
Correctional Services of Canada		75,317	72,461
Immigration, Population Growth & Skills		13,699	12,397
Stella's Circle Foundation		<u>-</u>	924
		1,515,125	1,302,973
EXPENDITURES		, , ,	, , ,
Salaries and benefits		1,145,035	1,095,657
Rent, utilities and taxes		76,328	59,652
Administration		65,000	52,000
Office supplies and equipment		46,789	5,197
Repairs and maintenance		45,421	15,448
Transportation		22,964	25,823
Professional fees		20,686	1,424
Client needs		18,708	8,449
Telephone and internet		15,317	14,945
Household supplies		14,927	8,469
Contract fees		14,657	124
Staff development		14,009	5,384
COVID-19 - Extraordinary Costs		6,793	924
Insurance		5,338	4,992
Social skills and recreation		1,100	2,081
Amortization		1,000	1,000
Interest and bank charges		587	716
Advertising		466	675
Special projects		-	13
		1,515,125	1,302,973
EXCESS OF REVENUE OVER EXPENDITURES (EXPENDITURES OVER REVENUE)	S		

Employment Services - Statement of Revenue and Expenditures (Schedule 4)

	2021	2020
REVENUE		
Immigration, Population Growth & Skills	\$ 1,230,984	\$ 1,153,179
Wage subsidy	2,378	_
Stella's Circle Foundation	-	994
Basil sales	313	-
	1,233,675	1,154,173
EXPENDITURES		
Salaries and benefits	918,132	830,082
Administration	118,604	118,604
Rent, utilities and taxes	98,680	101,305
Repairs and maintenance	23,242	11,473
Office supplies and equipment	17,194	9,075
Telephone and internet	12,759	13,434
COVID-19 - extraordinary costs	8,327	994
Participant costs	7,150	25,37
Insurance	6,206	5,93
Contract fees	5,019	15,690
ARMS	4,472	3,50
Employment support	3,804	2,300
Staff development	2,822	4,729
Professional fees	2,372	1,980
Group materials and resources	1,606	1,853
Amortization	1,000	1,000
Interest and bank charges	929	1,02
Transportation	876	3,365
Advertising	466	675
Graduation	15	110
	1,233,675	1,152,513
EXCESS OF REVENUE OVER EXPENDITURES	\$ _	\$ 1,660

Adult Basic Education- Statement of Revenue and Expenditures (Schedule 5)

		2020		
REVENUE				
Immigration, Population Growth & Skills	\$	81,031	\$	83,157
EXPENDITURES				
Salaries and benefits		61,605		64,301
Administration		9,800		9,800
Rent		6,000		6,000
Office supplies and equipment		947		965
Field trips and graduation		923		910
Books and resource materials		614		223
Professional fees		500		-
Nutrition and wellness		477		958
Staff development		165		-
		81,031		83,157
EXCESS OF REVENUE OVER EXPENDITURES	\$	_	\$	-

Property Management - Statement of Revenue and Expenditures (Schedule 6)

	2021	2020
REVENUE		
Rental income - Residential properties	\$ 596,393	\$ 601,722
Rental income - Commercial properties	216,000	198,000
Other revenue	4,887	450
Stella's Circle Foundation	37	699
	817,317	800,871
EXPENDITURES		
Salaries and benefits	153,334	215,767
Fuel and electricity	125,285	143,307
Repairs and maintenance	93,341	128,947
Administration	78,208	78,208
Insurance	41,431	40,607
Mortgage interest	34,061	34,380
Telephone and internet	26,145	24,773
Municipal taxes	25,664	26,772
Transportation	19,237	22,55
Snow Clearing	18,714	-
Office supplies and equipment	11,697	19,860
Publications	5,178	3,452
Office supplies	3,971	-
COVID-19 - Extraordinary costs	3,374	699
Staff development	2,533	3,079
Professional fees	2,532	1,052
Rental loss	892	1,109
Interest and bank charges	862	1,06
Contract fees	229	6,742
Client needs	65	50
	646,753	752,874
EXCESS OF REVENUE OVER EXPENDITURES	\$ 170,564	\$ 47,997

Supportive Housing Team - Statement of Revenue and Expenditures (Schedule 7)

	2021	2020
REVENUE		
Newfoundland and Labrador Housing - SLP	\$ 532,831	\$ 532,831
Eastern Health	178,947	176,404
Other Revenue	23,480	-
Stella's Circle Foundation	3,466	1,246
	738,724	710,481
EXPENDITURES		
Salaries and benefits	574,604	558,413
Rent and utilities	49,473	53,265
Administration	48,700	48,700
Contract fees	19,671	97
Telephone and internet	9,875	9,798
Repairs and maintenance	8,014	15,101
Office supplies and equipment	6,505	5,742
Professional fees	4,806	1,320
Insurance	4,613	4,454
COVID-19 - Extraordinary costs	3,990	1,246
Transportation	3,463	6,128
Client support services	2,553	3,283
Amortization	1,000	1,000
Staff development	991	1,259
Advertising	466	675
	738,724	710,481
EXCESS OF REVENUE OVER EXPENDITURES	\$ _	\$ _

Just Us Women's Centre - Statement of Revenue and Expenditures (Schedule 8)

	2021	2020
REVENUE		
Department of Justice and Public Safety	\$ 226,337	\$ 226,416
Newfoundland and Labrador Housing - SLP	125,569	125,569
Children, Seniors, & Social Development	25,000	25,000
Stella's Cicle Foundation	9,126	5,113
Correctional Service of Canada	-	4,362
	386,032	386,462
EXPENDITURES		
Salaries and benefits	285,568	278,483
Rent	26,000	26,00
Administration	23,686	23,68
Transportation	10,829	21,92
COVID-19 - Extraordinary Costs	10,511	46
Peer mentorship	7,654	9,00
Telephone and internet	6,017	6,01
Office supplies and equipment	5,925	7,17
Insurance	2,662	2,54
Repairs and maintenance	2,082	1,13
Staff development	1,868	2,02
Professional fees	1,581	1,32
Publications	638	_
Client needs	545	3,07
Advertising	466	57
Special projects	-	8.
Run for Women	-	2,93
	386,032	386,45
EXCESS OF REVENUE OVER EXPENDITURES	\$ -	\$ 9

Hungry Heart Cafe - Statement of Revenue and Expenditures (Schedule 9)

	2021	2020
REVENUE		
Cafe sales	\$ 131,077	\$ 223,784
Catering and delivery fees	97,182	326,872
Wage subsidy grants (Note 13.)	96,866	5,371
Government of NL grant	10,000	-
Grant - Chevron	6,061	20,000
Stella's Circle Foundation	1,911	37
Other	259	-
Room rental	-	275
	343,356	576,339
EXPENDITURES		
Salaries and benefits	170,756	300,749
Food and packaging	75,852	143,736
Administration	19,356	23,960
Contract fees	13,122	23,557
Utilities	11,248	11,556
Interest and bank charges	9,135	11,566
Repairs and maintenance	8,929	10,530
Transportation	6,413	5,715
Insurance	4,180	4,391
Telephone and internet	3,778	3,939
Advertising	3,611	2,223
Office supplies and equipment	3,419	4,000
COVID-19 - Extraordinary costs	1,911	37
Delivery charges	1,774	10,191
Cleaning supplies	1,653	5,393
Amortization	1,500	1,500
Bad debts	1,362	(1,696
Staff development	913	1,335
Cafe supplies	527	8,461
Professional fees	-	921
	339,439	572,064
EXCESS OF REVENUE OVER EXPENDITURES	\$ 3,917	\$ 4,275

Transitions to Work- Statement of Revenue and Expenditures (Schedule 10)

	2021		2020
REVENUE			
Immigration, Population Growth & Skills	\$ 79,724	\$	95,284
EXPENDITURES			
Salaries and benefits	38,949		68,304
Office supplies and equipment	12,152		1,118
Evaluation	10,925		14,975
Administration	6,092		-
Rent	4,200		-
Participant costs	2,166		1,518
Participant training	2,016		5,024
Professional fees	1,458		1,500
Transportation	669		200
Graduation	427		1,674
ARMS	425		753
Telephone and internet	150		27
Workshop supplies	95		191
	79,724		95,284
EXCESS OF REVENUE OVER EXPENDITURES	\$ _	\$	-

General Operations - Statement of Revenue and Expenditures *(Schedule 11)*

	2021		2020
REVENUE			
Immigration, Population Growth & Skills	\$ 134,496	\$	128,404
Property Management	78,208	•	78,208
Eastern Health	77,000		64,000
Newfoundland and Labrador Housing - SLP	56,888		56,888
Other revenue	30,355		11,45
Department of Justice and Public Safety	28,706		15,49
Can Do	21,050		21,05
Hungry Heart Cafe	19,007		23,55
Rewarding Success	9,000		-
College of North Atlantic	3,323		3,32
Stella's Circle Foundation	3,025		22:
Newfoundland and Labrador Housing Corporation	-		4,00
City of St. John's	-		11,55
	461,058		418,15
EXPENDITURES			
Salaries and benefits	355,082		356,05
Telephone and internet	11,858		9,59
Office supplies and equipment	11,667		14,65
Publications, memberships and licences	10,848		8,36
Professional fees	9,919		3,37
Rewarding Success	9,000		-
Wellness program	7,963		6,37
Contract fees	6,448		6,52
Amortization	5,000		5,00
Insurance	3,524		3,62
Board and committee meetings	3,327		5,60
Staff development	3,169		3,47
COVID- 19- Extraordinary costs	3,025		22
Advertising	2,195		1,44
Interest and bank charges	1,586		2,76
Transportation	134		3,20
Volunteer Recognition	-		1,23
	444,745		431,49
EXCESS OF REVENUE OVER EXPENDITURES			
(EXPENDITURES OVER REVENUE)	\$ 16,313	\$	(13,337

Technical Resource Facilitator - Statement of Revenue and Expenditures (Schedule 12)

	2	2021		2020
Revenue			_	
Newfoundland and Labrador Housing	\$	149	\$	40,141
EXPENDITURES				
Telephone and internet		149		932
Administration		-		4,000
Transportation		-		2,191
Contract fees		-		32,860
Office supplies		-		96
Insurance		-		62
		149		40,141
EXCESS OF REVENUE OVER EXPENDITURES	\$	_	\$	-

Wellness/Outreach Services - Statement of Revenue and Expenditures *(Schedule 13)*

		2021		2020
REVENUE				
Community & Participant Animateur	\$	54,384	\$	36,139
Husky Hydroponic Project	•	16,229	,	9,67
RBC Future Launch		14,459		13,35
Stella's Circle Foundation		6,466		9,07
Art Therapy		3,181		-
A Fresh Start with Accounts That Count		1,525		3,04
Music Therapy		1,400		-
Music Program		722		11,74
Yoga Therapy		150		6,77
Equine Therapy		10		2,63
Women's Speaker Series		10		2,03
Horticultural Therapy		-		90
Innovation Week Revenue		<u>-</u>		15
		98,526		93,60
EXPENDITURES				
Salaries and benefits		61,581		35,73
RBC Future Launch		14,459		13,35
Husky Hydroponic Project		8,710		9,67
				•
Art Therapy		3,181		2 10
Spiritual Coordinator		2,685		3,10
A Fresh Start with Accounts That Count		1,525		3,04
Music Therapy		1,400		-
Telephone		1,111		1,18
Horticultural Therapy		1,094		94
Music Program		722		11,74
COVID-19 - Extraordinary costs		623		42
Office supplies		602		8
Staff development		250		40
Alternative service		220		2,88
Yoga Therapy		150		6,77
Social Skills and Recreation - Shared Space		120		18
Insurance		72		-
Transportation		11		28
Equine Therapy		10		2,63
Innovation Week		_		53
Special projects		_		5
Community Garden Project		_		8
Lullaby Project		_		37
Women's Speaker Series		-		11
		98,526		93,60
EXCESS OF REVENUE OVER EXPENDITURES	\$	_	\$	_

Rapid Rehousing- Statement of Revenue and Expenditures *(Schedule 14)*

	:	2021	2020
REVENUE			
City of St. John's	\$	_	\$ 150,403
EXPENDITURES			
Salaries and benefits		-	86,339
Rental assistance		-	30,520
Initial housing costs		-	10,959
Storage unit		-	6,116
Administration		-	3,656
Unit repairs		-	3,086
Unit utilities		-	2,789
Transportation		-	1,907
Re-housing costs		-	1,882
Damage deposits		-	1,453
Office supplies and equipment		-	1,120
Telephone		-	388
Staff development		-	188
		-	150,403
EXCESS OF REVENUE OVER EXPENDITURES	\$	_	\$ -

Home to Stay Project- Statement of Revenue and Expenditures (Schedule 15)

	2021		2020	
REVENUE				
Sales- External	\$ 27,192	\$	22,110	
Grant - Chevron	17,574		26,742	
United Church of Canada	2,753		-	
Employment and Social Development Canada	-		5,424	
Sales - internal	-		445	
Other revenue	-		20,000	
	47,519		74,721	
EXPENDITURES				
Salaries and benefits	28,241		46,921	
Project supplies	11,992		7,440	
Transportation	5,089		5,871	
Telephone and internet	1,381		1,453	
Advertising	488		2,658	
Staff development	190		230	
Memberships/Dues/Licenses	75		-	
Insurance	63		-	
Professional fees	-		782	
Bad debt	_		2,507	
Client needs	_		25	
Office supplies and equipment	-		1,458	
Contract fees	-		5,376	
	47,519		74,721	
EXCESS OF REVENUE OVER EXPENDITURES	\$ _	\$	_	

Housing Focused Case Management (ICM) - Statement of Revenue and Expenditures (Schedule 16)

	2021		2020	
REVENUE				
Eastern Health	\$ 129,413	\$	116,389	
City of St. John's	64,700		453,670	
Newfoundland and Labrador Housing	13,023		-	
Stella's Circle Foundation	252		-	
	207,388		570,059	
EXPENDITURES				
Salaries and benefits	174,989		381,505	
Rental assistance	21,586		109,428	
Client needs	4,709		54,870	
Transportation	2,692		10,168	
Telephone and internet	1,786		1,186	
COVID-19 Costs	1,163		_	
Office supplies	256		398	
Staff development	207		1,877	
Insurance	-		577	
Advertising	-		516	
Administration	-		6,451	
Furniture and equipment	-		129	
Program supplies	-		2,954	
	207,388		570,059	
EXCESS OF REVENUE OVER EXPENDITURES	\$ _	\$	-	

Can Do - Statement of Revenue and Expenditures *(Schedule 17)*

	2021	2020
REVENUE		
Sales	\$ 370,897	\$ 346,944
Garden Boxes	19,622	3,891
Chevron	17,282	54,408
Rags to riches	4,220	5,476
Wage subsidy	2,821	11,524
Stella's Circle Foundation	1,156	290
	415,998	422,533
EXPENDITURES		
Salaries and benefits	220,355	178,607
Participants' wages	110,335	162,951
Project supplies	26,698	23,316
Administration	21,050	21,050
Transportation	10,896	12,102
Maintenance	5,131	335
Telephone	4,868	5,809
Rags to riches	2,717	8,208
Bus passes	1,849	893
Office supplies	1,784	2,570
Professional fees	1,381	290
Insurance	1,223	1,046
Social skills and recreation	1,212	142
Staff development	995	1,123
Initial housing costs	519	1,807
Furniture and equipment	252	2,179
Bad debts	245	105
Professional Fees	129	-
	411,639	422,533
EXCESS OF REVENUE OVER EXPENDITURES	\$ 4,359	\$ -

Stella's Circle Foundation- Statement of Revenue and Expenditures (Schedule 18) Year Ended March 31, 2021

		2021		2020
REVENUES	_		_	
Stella's Circle Foundation	\$	27,450	\$	11,854
EXPENDITURES				
Naomi Centre		6,821		2,736
Supportive Housing		5,514		-
Employment Services		4,700		500
Community Support Program		4,673		3,970
Just Us Women's Centre		3,215		2,087
Emmanuel House		2,527		2,561
		27,450		11,854
EXCESS OF REVENUE OVER EXPENDITURES	\$	-	\$	_

Graduate Assistance - Statement of Revenue and Expenditures (Schedule 19)

	2021		2020	
REVENUES City of St. John's	\$	-	\$ 37,988	
EXPENDITURES Rental assistance		_	37,988	
Rental assistance EXCESS OF REVENUE OVER EXPENDITURES		<u>-</u>	\$ 37,98	

Workforce Innovation (Schedule 20)

		2021		2020
REVENUES College of the North Atlantic	\$	218,269	\$	226,269
College of the North Atlantic	J)	210,209	Φ	220,209
EXPENSES				
Contract fees		108,760		161,243
Salaries/Benefits		94,174		64,199
Furniture & Equipment		13,280		_
Telephone		1,144		84
Staff development		872		463
Transportation		27		_
Client needs		12		280
		218,269		226,269
EXCESS OF REVENUE OVER EXPENDITURES	\$	-	\$	-